



Blue Ash, Wednesday, January 22, 2020

To: All New Mexico Customers

Subject: New BMI Representation

Dear Customers,

It is our pleasure to inform you that going forward BMI will be represented by Loving & Associates, Inc. for the state of New Mexico, Colorado counties of La Plata and Montezuma, and for waterworks, the Texas county of El Paso.

We are very excited about welcoming this dedicated group to our sales team. We expect this new association will be for the benefit of all customers.

Loving & Associates, Inc. was formed in 1976 to call on plumbing, irrigation, water well, industrial, and oil & gas wholesalers. They share our commitment to customer service, quality and integrity. They will be an integral part of our growth strategy in the USA.

BMI is a master distributor of Plumbing Fittings and accessories throughout North America. We only source quality products and our commitment to customer service is our number 1 priority.

Our full catalogue can be found online by going to:
www.bmicanada.com/pricelists/current/BMI-US-ALL-PDF.pdf

Loving & Associates, Inc. can be reached by contacting the following:

Jan Loving
505-299-1122
sales@loving-assoc.com

If you have any questions, you may also reach out to our inside sales staff by contacting Catherine Grant at 1-800-361-1452 or by email at service.bc@bmicanada.com or our National Sales Manager, Garth Anderson, at 403-370-5623 or by email at garth.anderson@bmicanada.com.

Best Regards,

A handwritten signature in black ink, appearing to read 'Mike Lavoie', with a horizontal line underneath.

Mike Lavoie
Vice-President, Business Development