



Blue Ash, October 9, 2018

Subject: New Tariffs Imposed on Products Imported from China

Dear Valued Customer,

Further to the previously announced price revisions, please note that a 10% price increase will come into effect on Monday, October 15th, 2018.

You may retrieve your new price sheets by clicking on the link below:

Cat. #	List Name	List Description
04	BPN-18-2	Brass Pipe & Nipples - Lead Free
06	BLF-18-1	Brass Fittings 125 - Lead Free
13	BBV-18-2	Brass Ball Valves
13	BBVLS-18-2	Brass Ball Valves - Lead Free
14	BRV-18-2	Brass Valves
14	BRVLS-18-2	Brass Valves - Lead Free
47	CPF-18-2	BMI Press - Wrot Copper Press-Fit Fittings
22-37	CWR-18-2	Copper Pressure & DWV Fittings
37	ACR-18-2	ACR - Refrigeration Copper Fittings
07	DIELS-18-1	Dielectric Unions - Lead Free
08-28	GSP-18-2	Plumbing Specialties
09	CPVLS-18-2	Chrome Plated Valves - Lead Free
31	WHALS-18-2	Water Hammer Arresters - Lead Free
41	MER-18-3	Merchant Steel Couplings & Fittings
35-36	MAC-18-3	Malleable Iron Pipe Fittings 150
20	MAX-18-3	Extra Heavy Malleable Fittings 300
10-11	STN-18-3	Welded Steel Pipe Nipples
12	STX-18-3	Extra Heavy Seamless Steel Pipe Nipples
38	PFTLS-18-2	Push-Fit Fittings - Lead Free
39	PEXLS-18-2	PEX Fittings - Lead Free

Click on the list descriptions to view the list on our website.

Thank you for your understanding and continued support.

Best Regards,

Mike Lavoie
Vice President – Business Development



Blue Ash, September 25, 2018

Subject: New Tariffs Imposed on Products Imported from China

Dear Valued Customer,

The imposed tariffs on China imported products recently announced leave us no choice but to review our selling prices. These tariffs are 10% effective September 24th, 2018 and are expected to increase to 25% on January 1st, 2019.

In the next few days we will be announcing price increases in the following categories:

Cat 04 & 06:	Brass fittings, brass nipples and red brass pipes
Cat 07:	Dielectric unions
Cat 09:	Chrome stops
Cat 10, 11 & 12:	All black and galvanized steel nipples
Cat 13:	Brass ball valves
Cat 14:	Brass gate valves and swing check valves
Cat 20, 35 & 36:	All black and galvanized malleable fittings
Cat 22 & 37:	Wrot copper & Wrot DWV fittings
Cat. 08 & 28:	Brass closet flanges, closet bolts assembly, marvel waste connectors, shower drains and stainless steel snap-in's
Cat 31:	Water hammers
Cat 38:	Push-Fit fittings
Cat 39:	Brass PEX fittings
Cat 41:	Merchant couplings
Cat 47:	Copper Press-Fit fittings

New price sheets are being prepared and will be forwarded along with the effective date.

In the meantime, BMI will accept orders, in reasonable quantity, for immediate shipment. We reserve the right to limit quantities should your purchases significantly exceed your normal purchases.

Also, in all cases, BMI will not accept back-orders in these product categories. These will be automatically cancelled and will need to be reordered at the new prices.

BMI remains committed to offering you quality products at the best possible prices.

Thank you for your understanding with this unusual situation which is beyond our control.

Best Regards,

Mike Lavoie
Vice President – Business Development