



Boisbriand, January 13, 2017

Subject: Malleable Iron Fittings Price Change Notification

Dear Valued Customer,

Raw material and manufacturing costs continue to increase significantly due to the ever-growing environmental concerns that are being seriously addressed.

Shipping and handling are also facing increases.

Therefore, in view of the current situation, we must increase our prices on malleable fittings, black, galvanized, 150lbs and 300lbs, by 10%, effective **March 1st, 2017**.

BMI will accept orders at current prices until Feb 28th, 2017. However, we reserve the right to limit quantities should your orders exceed 1/12th of your previous year's purchases.

You may retrieve our new price lists by clicking on the links below.

[BMI USA Malleable Iron Pipe Fittings 150](#)

[BMI USA Extra Heavy Malleable Fittings 300](#)

We thank you for your continued support and invite you to contact your BMI representative or the undersigned should you have any questions or require any clarification.

Best Regards,

A handwritten signature in black ink, appearing to read 'Mike Lavoie', with a long horizontal stroke extending to the right.

Mike Lavoie
Vice President – Business Development