



Boisbriand, Wednesday, December 02, 2020

Subject: Price Increase Notice

Dear Valued Customer,

On November 17th, 2020, BMI announced a price increase on malleable fittings and brass fittings.

Recent developments, such as a drastic increase in the price of raw materials, labor, cost of shipping and currency fluctuations make it necessary for us to inform you of some further adjustments, which will be effective February 1st, 2021.

Please replace our November 17th announcement by the following:

- Category 6: Brass (Bronze) Fittings +6%
- Categories 10-11-12: Steel Pipe Nipples, Black and Galvanized +7%
- Category 16: Cast or Ductile Iron Flanges, Black and Galvanized..... +6%
- Categories 20-35-36: Malleable Fittings, Black and Galvanized +6%
- (Please take note of special adjustment on BMI 35577)
- Category 41: Merchant Steel Couplings..... +7%

New price sheets will be published in the near future. A notice will be sent to you.

Please be advised that these unusual conditions also affect most products sold by BMI. A complete review is underway and you should expect price increase notifications to follow shortly on various other products.

We thank you for your understanding and support in face of these conditions, which are beyond our control.

Best Regards,

Garth Anderson
Director of Sales, North America
BMI Canada Inc.