



Boisbriand, Thursday, June 11, 2020

**Subject: BMI Solder Copper Fittings Price Increase Notification**

Dear Valued Customer,

Due to the current market conditions and rising costs, BMI Canada is announcing an increase on all Solder Copper Fittings.

This increase will be an average of 7%, with select adjustments on certain products. BMI will publish the new price lists by Monday, July 6<sup>th</sup>, 2020 and these prices will have an effective date of Wednesday, August 19<sup>th</sup>, 2020.

BMI will accept any orders, for immediate shipment, placed for up to 1/12<sup>th</sup> of your annual purchases by the end of standard business hours on Tuesday, August 18<sup>th</sup>, 2020. We reserve the right to refuse any order exceeding this condition.

As we all continue to navigate through these very challenging times together, please rest assured that our commitment to you has never been stronger. BMI has taken every measure to ensure we have significant inventory in each warehouse to fully support your business going forward. You will continue to receive the same industry leading sales and service from BMI that you have become accustomed to.

We thank you for your continued support and understanding and hope all of our customers, their employees, and families will be safe during these challenging times.

Best Regards,

A handwritten signature in black ink, appearing to read 'Garth Anderson', with a long horizontal line extending to the right.

Garth Anderson  
Director of Sales, North America