



Boisbriand, Tuesday, July 9, 2019

Subject: Pricing Restructure on Water Hammers

Dear Valued Customer,

BMI as an Industry leader is continually striving to provide our customers with exceptional service, high fill rates and competitive quality products.

With our continued efforts to improve all aspects of our business offerings, BMI is pleased to announce that we have made significant price adjustments on Water Hammers, in most cases giving you a price reduction.

The result means that your multiplier will change. Your new discount structure will be sent to you, soon.

By clicking on the link below, you will find our new list prices effective Tuesday, July 9th, 2019.

[BMI Water Hammer Arresters - Lead Free](#)

[BMI Water Hammer Arresters](#)

We thank you for your continued support.

Best Regards,

A handwritten signature in black ink, appearing to read 'Mike Lavoie', with a stylized flourish at the end.

Mike Lavoie
Vice President—Business Development