



Boisbriand, January 29, 2018

Dear Valued Customer

Subject: Wrot Copper Price Increase Effective February 15th, 2018

The CBSA has ruled that fittings manufactured in Vietnam are now subject to a 163.7% dumping duty.

Therefore, the cost of imported copper fittings will significantly increase as we now source from other countries.

While this increase is rather significant and, for the sake of bringing some pricing stability to the market, a first price increase of 10% will be in effect on February 15th. However, you should expect further price increases in the coming months as our higher cost inventories become prevalent. Such increases will be announced as soon as possible and you should expect that we may not be able to give you the historic 60-day prior notices. Therefore, please consider this announcement as your prior notification.

BMI also reserves the right to limit orders to no more than your usual 1 1/12th purchases in 2017. We also reserve the right to limit quantities if sufficient product is not available at a reasonable cost. We will work with our business partners to optimize your opportunities in a reasonable and business-like manner.

Our new prices can be found by clicking on the link below.

[BMI Wrot Copper Pressure Fittings](#)

[BMI ACR - Refrigeration Copper Fittings](#)

Thank you for your support and understanding during these unusual circumstances.

A handwritten signature in black ink, appearing to read 'Mike Lavoie', with a long horizontal stroke extending to the right.

Mike Lavoie

Vice President – Business Development